



# Belle Hall MARKETING SERVICES

Welcome to

Belle Hall

Shopping

Center!

We are proud

to offer all of

our tenants

a variety of

marketing

services to

promote their

businesses.

#### For more

information

please contact

Carmen Cousin,

Marketing Director

ccousin@aacusa.com

#### **COMPLIMENTARY SERVICES**



#### VIP PROGRAM

Tenants are encouraged to submit content monthly. This submission could be a deal, sale, newsletter exclusive, event, new product, etc. This content will be included in the monthly VIP Newsletter. Additionally, the deals will be featured on our VIP Deals page on the Belle Hall website. We will send a reminder each month when submissions are due.



#### WEBSITE

Each tenant is provided with a landing page on the Belle Hall Shopping Center website. On this page, tenants can upload hours, information and photos. Tenants are also encouraged to submit sales or coupons to our 'Deals' page.

shopbellehall.com



#### **EVENTS**

Belle Hall Shopping Center hosts shopping center events throughout the year. Tenants have the opportunity to reserve a booth to gain exposure. Tents and tables are also available for tenant booths if needed. An email asking for tenant participation will be sent out prior to each event.





#### SOCIAL MEDIA POSTS

Tenants can submit posts to be shared on the Belle Hall Shopping Center social media accounts (*Facebook and Instagram*) once a month. Submissions must follow the guidelines found in the 'Social Media Best Practices Guide' (*last page*)

Submit your requests: https://www.surveymonkey.com/r/BHSocial

### MARKETING SERVICES

#### PROVIDED SERVICES AT-COST





#### PAID SOCIAL MEDIA POSTS

For \$25 per post, our Digital Marketing Manager will boost your post on Facebook and Instagram for five days. This will result in more people seeing your post, with up to an additional reach of 1,100 people per day. This cost will be billed back to you with your rent (similar to banner costs). Submissions must follow the guidelines found in the 'Social Media Best Practices Guide' (next page).

Please include the following information when requesting a boosted post:

- Target age group
- Target location (state and city/cities)
- What five days you would like your post boosted

NOTE: Social media requests must be submitted 3 business days in advance. We will accept one social post request per month.



#### **BANNER SYSTEM**

Tenants have the opportunity to reserve space at several banner locations throughout the shopping center property. The banner reservation system is sent to the tenants quarterly by our Marketing Director.

- All banner reservations must be confirmed with AAC 30 days prior to installation.
- All banner designs must be 7' x 10' with a one-inch circumference and approved by AAC marketing.
- Should the tenant not have a printing service, AAC marketing will provide printing at cost - \$225

#### COST OF BANNER INSTALLATION:

- \$50 per banner for full month
- \$25 per banner for partial month (due to AAC use).



#### GRAPHIC DESIGN SERVICES

Create graphics for social media platforms and for banners, flyers, posters, and rack cards.



#### PRINTING SERVICES

Printed marketing materials such as banners, flyers, posters, rack cards, etc.

## SOCIAL MEDIA BEST PRACTICES GUIDE

If you would
like to submit
a social media
posts to be
published on
the main shopping
center's

Facebook

& Instagram

pages,

please follow

this Best Practices

Guide

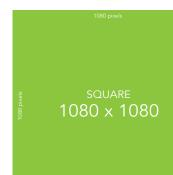
#### 1 / IMAGE SIZE

Images should be the following sizes:

- 1080 x 566 pixels for a horizontal (landscape) image
- 1080 x 1080 pixels for a square image

 1080 x 1350 pixels for a vertical (portrait) image

1080 x 566





#### 2 / IMAGE QUALITY

Always post and submit HIGH QUALITY images.

- 50% of a post's success is determined by the image quality.

  Having grainy images will result in low engagement (likes + comments).
- Aim for an image with a 300 DPI (dots per inch).



Low Resolution (Bad)
An image viewed/printed at 72 DPI



High Resolution (Good)
An image viewed/printed at 300 DPI

#### 3 / USE THE RIGHT CHARACTER COUNT

You want to say just enough to get your message across, but not too much that the user stops reading.

<b>f</b> Facebook	
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Instagram

Main Copy Per Post	Hashtags Per Post
40- 100 characters	No hashtags
138-150 characters	5-9